

Local Market Update for January 2026

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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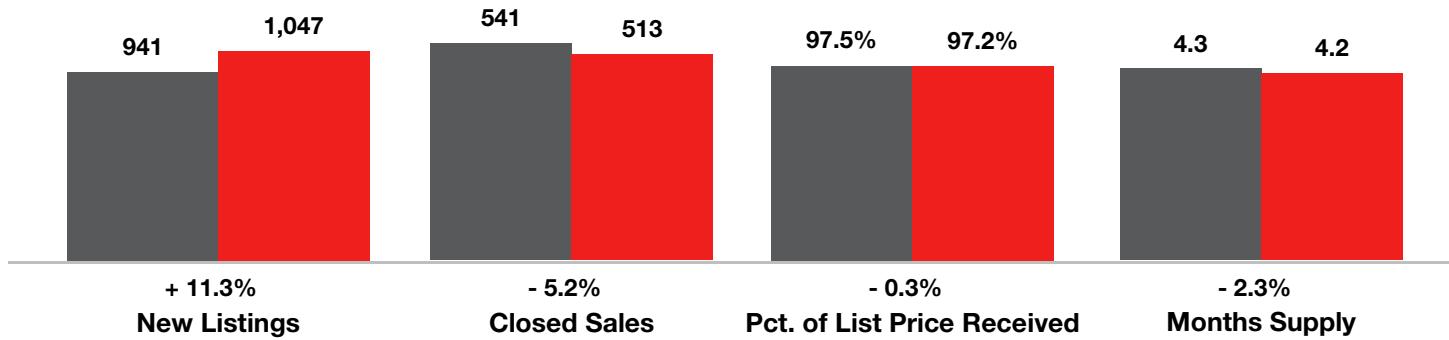
Greater Baton Rouge

| Key Metrics | January | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2025 | 2026 | Percent Change | Thru 1-2025 | Thru 1-2026 | Percent Change |
| New Listings | 941 | 1,047 | + 11.3% | 941 | 1,047 | + 11.3% |
| Pending Sales | 656 | 776 | + 18.3% | 656 | 776 | + 18.3% |
| Closed Sales | 541 | 513 | - 5.2% | 541 | 513 | - 5.2% |
| Median Sales Price* | \$263,025 | \$265,000 | + 0.8% | \$263,025 | \$265,000 | + 0.8% |
| Percent of List Price Received* | 97.5% | 97.2% | - 0.3% | 97.5% | 97.2% | - 0.3% |
| Days on Market Until Sale | 78 | 88 | + 12.8% | 78 | 88 | + 12.8% |
| Inventory of Homes for Sale | 3,161 | 3,231 | + 2.2% | -- | -- | -- |
| Months Supply of Inventory | 4.3 | 4.2 | - 2.3% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

January

■ 2025 ■ 2026



Historical Median Sales Price Rolling 12-Month Calculation

Greater Baton Rouge (All MLS) —

